

Sep 1, 2026

Dear All

Daisuke Honjo (President)  
ITO EN, LTD.  
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## FY2026 1st Quarter Sales Results

(For the fiscal year ending April 30, 2027)

< 1Q : May 1, 2026 ~ July 31, 2026 >

< Total : May 1, 2026 ~ July 31, 2026 >

### 1.Monthly Sales (non-consolidated)

|           | May | June | July | 1Q |
|-----------|-----|------|------|----|
| Net Sales | -3  | -8   | -7   | -6 |

YOY % Change, Sales Base

\*Effective this fiscal year, the vending machine business has been transferred to a group company, resulting in a decrease in net sales.

For details, please refer to the “FY2026 1Q Presentation Material.”

### 2.Results by Category of Drink (non-consolidated)

|               | Volume Base |       |
|---------------|-------------|-------|
|               | 1Q          | Total |
| Drinks        | -3          | -3    |
| Tea Total     | -2          | -2    |
| Japanese Tea  | -3          | -3    |
| Chinese Tea   | -8          | -8    |
| Others Tea    | 9           | 9     |
| Vegetable     | -7          | -7    |
| Coffee        | 7           | 7     |
| Mineral Water | -8          | -8    |
| Carbonated    | -8          | -8    |
| Fruit         | -4          | -4    |
| Others        | -24         | -24   |

YOY % Change