

Mar 1, 2024

Dear All

Daisuke Honjo (President)
ITO EN, LTD.
47-10 Honmachi 3-chome,
Shibuya-ku, Tokyo, Japan

FY2023 3rd Quarter Sales Results

(For the fiscal year ending April 30, 2024)

< 3Q : November 1, 2023 ~ January 31, 2024 >

< Total : May 1, 2023 ~ January 31, 2024 >

1. Monthly Sales (non-consolidated)

	November	December	January	3Q
Net Sales	3	-0	1	1

YOY % Change, Sales Base

2. Results by Category of Drink (non-consolidated)

	Volume Base	
	3Q	Total
Drinks	-1	-2
Tea Total	-1	-1
Japanese Tea	-2	-2
Chinese Tea	7	7
Others Tea	-3	7
Vegetable	3	-6
Coffee	-2	-1
Mineral Water	-6	-7
Carbonated	11	12
Fruit	9	12
Others	-7	-4

YOY % Change