Daisuke Honjo (President) ITO EN, LTD. 47-10 Honmachi 3-chome, Shibuya-ku, Tokyo, Japan

## FY2023 1st Quarter Sales Results

(For the fiscal year ending April 30, 2024)

<1Q : May 1, 2023  $\sim$  July 31, 2023 > <Total : May 1, 2023  $\sim$  July 31, 2023 >

## 1. Monthly Sales (non-consolidated)

	May	June	July	1Q
Net Sales	8	4	8	7

YOY % Change, Sales Base

## 2.Results by Category of Drink (non-consolidated)

		Volume Base		
			1Q	Total
Drinks		ks	-3	-3
	Tea Total		-3	-3
		Japanese Tea	-5	-5
		Chinese Tea	6	6
		Others Tea	33	33
	Vegetable Coffee Mineral Water		-10	-10
			3	3
			-11	-11
	Carbonated		15	15
	Fı	ruit	11	11
	Others		3	3

YOY % Change