

Jun 1, 2023

Dear All

Daisuke Honjo (President)
ITO EN, LTD.
47-10 Honmachi 3-chome,
Shibuya-ku, Tokyo, Japan

FY2022 4th Quarter Sales Results

(For the fiscal year ended April 30, 2023)

< 4Q : February 1, 2023 ~ April 30, 2023 >

< Total : May 1, 2022 ~ April 30, 2023 >

1. Monthly Sales (non-consolidated)

	February	March	April	4Q
Net Sales	6	6	1	4

YOY % Change, Sales Base

2. Results by Category of Drink (non-consolidated)

	Volume Base	
	4Q	Total
Drinks	-4	1
Tea Total	-2	2
Japanese Tea	-4	2
Chinese Tea	0	-4
Others Tea	35	24
Vegetable	-15	-12
Coffee	0	5
Mineral Water	-6	1
Carbonated	23	33
Fruit	-5	3
Others	-4	11

YOY % Change