

Dec 1, 2023

Dear All

Daisuke Honjo (President)
ITO EN, LTD.
47-10 Honmachi 3-chome,
Shibuya-ku, Tokyo, Japan

FY2023 2nd Quarter Sales Results

(For the fiscal year ending April 30, 2024)

<2Q : August 1, 2023 ~ October 31, 2023 >

<Total : May 1, 2023 ~ October 31, 2023 >

1.Monthly Sales (non-consolidated)

	August	September	October	2Q
Net Sales	7	7	5	6

YOY % Change, Sales Base

2.Results by Category of Drink (non-consolidated)

	Volume Base	
	2Q	Total
Drinks	-1	-2
Tea Total	0	-2
Japanese Tea	-0	-3
Chinese Tea	7	7
Others Tea	-5	12
Vegetable	-9	-10
Coffee	-3	-0
Mineral Water	-4	-7
Carbonated	10	13
Fruit	14	13
Others	-6	-2

YOY % Change