Daisuke Honjo (President) ITO EN, LTD. 47-10 Honmachi 3-chome, Shibuya-ku, Tokyo, Japan

## FY2022 2nd Quarter Sales Results

(For the fiscal year ending April 30, 2023)

<2Q : August 1, 2022  $\sim$  October 31, 2022> < Total : May 1, 2022  $\sim$  October 31, 2022>

## 1. Monthly Sales (non-consolidated)

	August	September	October	2Q
Net Sales	11	11	1	8

YOY % Change, Sales Base

## 2.Results by Category of Drink (non-consolidated)

	Volume Base		
	2Q	Total	
Drinks	6	5	
Tea Total	6	5	
Japanese Tea	6	6	
Chinese Tea	4	-4	
Others Tea	22	9	
Vegetable	-9	-9	
Coffee	12	11	
Mineral Water	3	6	
Carbonated	29	37	
Fruit	6	6	
Others	37	28	

YOY % Change