

Jun 1, 2022

Dear All

Daisuke Honjo (President)
ITO EN, LTD.
47-10 Honmachi 3-chome,
Shibuya-ku, Tokyo, Japan

FY2021 4th Quarter Sales Results

(For the fiscal year ended April 30, 2022)

< 4Q : February 1, 2022 ~ April 30, 2022 >

< Total : May 1, 2021 ~ April 30, 2022 >

1. Monthly Sales (non-consolidated)

	February	March	April	4Q
Net Sales	-1	3	3	2
Tea Leaves	8	-1	1	2
Drinks	-2	3	3	2
(Volume Base)	-4	2	2	0
Others	19	43	20	28

YOY % Change, Sales Base

*Previous standard

2. Results by Category of Drink (non-consolidated)

	Volume Base	
	4Q	Total
Drinks	0	-0
Tea Total	-1	-0
Japanese Tea	2	2
Chinese Tea	-28	-26
Others Tea	-12	-3
Vegetable	-8	-10
Coffee	11	11
Mineral Water	-4	1
Carbonated	12	6
Fruit	17	10
Others	40	7

YOY % Change