

Mar 1, 2023

Dear All

Daisuke Honjo (President)  
ITO EN, LTD.  
47-10 Honmachi 3-chome,  
Shibuya-ku, Tokyo, Japan

## FY2022 3rd Quarter Sales Results

(For the fiscal year ending April 30, 2023)

< 3Q : November 1, 2022 ~ January 31, 2023 >

< Total : May 1, 2022 ~ January 31, 2023 >

### 1. Monthly Sales (non-consolidated)

	November	December	January	3Q
Net Sales	5	5	6	5

YOY % Change, Sales Base

### 2. Results by Category of Drink (non-consolidated)

	Volume Base	
	3Q	Total
Drinks	-2	3
Tea Total	-0	4
Japanese Tea	-2	4
Chinese Tea	-6	-5
Others Tea	49	20
Vegetable	-15	-11
Coffee	0	7
Mineral Water	-5	3
Carbonated	33	36
Fruit	6	6
Others	-3	16

YOY % Change