

Sep 1, 2021

Dear All

Daisuke Honjo (President)
ITO EN, LTD.
47-10 Honmachi 3-chome,
Shibuya-ku, Tokyo, Japan

FY2021 1st Quarter Sales Results

(For the fiscal year ending April 30, 2022)

< 1Q : May 1, 2021 ~ July 31, 2021 >

< Total : May 1, 2021 ~ July 31, 2021 >

1. Monthly Sales (non-consolidated)

	May	June	July	1Q
Net Sales	11	-0	13	8
Tea Leaves	-0	7	8	5
Drinks	12	-1	13	8
(Volume Base)	8	-3	12	5
Others	28	75	39	47

YOY % Change, Sales Base

*Previous Standard

2. Results by Category of Drink (non-consolidated)

	Volume Base	
	1Q	Total
Drinks	5	5
Tea Total	8	8
Japanese/Healthy Tea	10	10
Chinese Tea	-17	-17
Black Tea	-21	-21
Vegetable	-8	-8
Coffee	15	15
Mineral Water	4	4
Carbonated	-4	-4
Fruit	9	9
Others	-4	-4

YOY % Change