

April 7, 2020

MARCH ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2020)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : March 1, 2020 ~ March 31, 2020 >

< Total : May 1, 2019 ~ March 31, 2020 >

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		-5	-3	-	-
Tea Leaves		-5	-4	-	-
Drinks		-4	-2	-4	-4
Breakdown of Drinks	Japanese/Healthy Tea	-3	-2	-3	-1
	Vegetable	-0	-4	-3	-7
	Coffee	-19	-11	-19	-11

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.