

March 6, 2020

FEBRUARY ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2020)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : February 1, 2020 ~ February 29, 2020 >

< Total : May 1, 2019 ~ February 29, 2020 >

(YOY % Change)

	Sales Base		Volume Base		
	Monthly	Total	Monthly	Total	
Total Sales	4	-2	-	-	
Tea Leaves	-3	-5	-	-	
Drinks	5	-2	3	-4	
Breakdown of Drinks	Japanese/Healthy Tea	10	-1	8	-1
	Vegetable	5	-5	0	-8
	Coffee	-12	-11	-12	-10

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.