

February 7, 2020

JANUARY ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2020)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : January 1, 2020 ~ January 31, 2020 >

< Total : May 1, 2019 ~ January 31, 2020 >

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		4	-3	-	-
Tea Leaves		-8	-5	-	-
Drinks		5	-3	2	-4
Breakdown of Drinks	Japanese/Healthy Tea	8	-1	6	-2
	Vegetable	1	-5	-3	-8
	Coffee	-14	-11	-14	-10

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.