

January 10, 2020

DECEMBER ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2020)

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : December 1, 2019 ~ December 31, 2019>

<Total : May 1, 2019 ~ December 31, 2019>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		-1	-4	-	-
Tea Leaves		-6	-5	-	-
Drinks		-1	-4	-4	-5
Breakdown of Drinks	Japanese/Healthy Tea	1	-2	-1	-3
	Vegetable	-3	-6	-7	-9
	Coffee	-17	-10	-16	-10

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.